

**SMITTY'S CANADA INC.**

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BULLETIN #190/21

DATE: December 16, 2021
 TO: All Franchisees and Corporate Managers
 FROM: John Arthurs & Darryl Vivian - Purchasers
 RE: **Pricing Updates** – Smitty’s Brand Coffees; Smitty’s brand Mixes; JD Sweid Foods; Minute Maid Juices; Burnbrae Liquid Eggs; Unilever Dressings and Gravies; Reser’s Yukon Gold Mashed Potatoes; BakeMark Fruit Toppings; Pepsi; Campbell Pricing

Hello Everyone,

We have several agreements that include a price change on January 1, 2022, or February 1, 2022. We have been working with our vendors to keep these increases as low as possible and stage them over two time periods where possible.

Here is what we will see - as always, we recommend you review your inventory to determine if a purchase is warranted before the price increase.

Stats Canada reported the cost of food in Canada increased 3.80% in October of 2021 over the same month in the previous year.

Smitty’s Brand Coffees

Coffee markets continue to be volatile. This pricing will be in place from Jan1, 2022, until March 31, 2022.

Brand	Description	Item Number	Pack	Size	Price Until Dec 31, 2021	Price Starting Jan 1, 2022	Increase per Case	Increase per Pot	Increase %%
Smittys Rest	Coffee Custom Smitty's Blend	2257077	96	64 GR	\$90.65	\$93.54	\$2.89	\$0.03	3.2%
Smittys Rest	Coffee Decaffeinated Smitty's	2245716	96	64 GR	\$99.26	\$103.39	\$4.13	\$0.04	4.2%

Smitty’s Brand Mixes

Wheat markets continue to be volatile. This pricing will be in place from Jan1, 2022, until March 31, 2022.

Brand	Description	Item Number	Pack	Size	Price Until Dec 31, 2021	Price Starting Jan 1, 2022	Increase per Case	Increase %%
Smittys Rest	Mix Pancake Buttermilk Smitty's	7358908	1	25KG	\$117.69	\$123.30	\$5.61	4.8%
Smittys Rest	Breading Chicken Coater	6889135	1	25KG	\$104.88	\$107.19	\$2.31	2.2%
Smittys Rest	Mix Pancake Buttermilk Low Water Ready to Serve	4830505	12	.270KG	\$26.33	\$27.50	\$1.17	4.4%

JD Sweid Foods

Chicken pricing has continued to rise throughout 2021 due to several factors, live bird price increase, feed price increases, B.C. floods caused the loss of several chickens. This pricing is in effect until June 30, 2022

Brand	Description	Item Number	Pack	Size	Price Until Dec 31, 2021	Price Starting Jan 1, 2022	Increase per Case	Increase %
Elmira	Chicken Tender Breaded Parfried First	2717957	1	4kg	54.42	59.18	\$4.76	8.7%
Hampton House	Chicken Breast Breaded Crunchy Parfried	2703783	1	4kg	60.19	62.21	\$2.02	3.4%
Sysco	Sysco Dino Nuggets	9789983	1	4kg	32.64	34.28	\$1.64	5.0%

Minute Maid Juices

Our national Minute Maid Juice agreement includes a 3% price increase each January 1.

Dispenser Juices

Brand	Description	Item Number	Pack	Size	Price Until Dec 31, 2021	Price Beginning Jan 1, 2022	Increase per Case	Increase %
Minute Maid	Juice Orange Concentrate 5x1 Original	2285542	4	2.66L	\$91.95	\$94.71	\$2.76	3.0%
Minute Maid	Juice Orange Concentrate 5x1 Original	0016311	4	90OZ	\$91.95	\$94.71	\$2.76	3.0%
Minute Maid	Juice Apple Concentrate Dispenser 6x1	2274124	4	90OZ	\$91.95	\$94.71	\$2.76	3.0%
Minute Maid	Juice Apple Concentrate	0383760	4	2.66 L	\$91.95	\$94.71	\$2.76	3.0%
Minute Maid	Juice Cranberry Drink Mini Pack	7246333	4	90 OZ	\$74.65	\$76.90	\$2.25	3.0%

Individual Juices

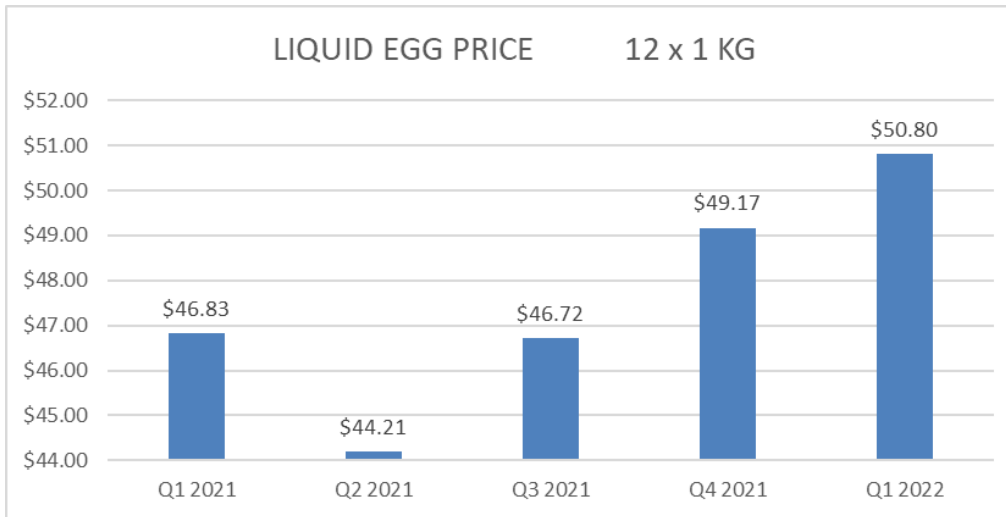
Brand	Description	Item Number	Pack	Size	Price Until Dec 31, 2021	Price Beginning Jan 1, 2022	Increase per Case	Increase %
Minute Maid	Juice Apple	5177518	12	355 ML	\$20.71	\$21.33	\$0.62	3.0%
Minute Maid	Juice Cranberry	2059261	12	355 ML	\$20.71	\$21.33	\$0.62	3.0%
Minute Maid	Juice Orange	3300829	12	355 ML	\$20.71	\$21.33	\$0.62	3.0%
Minute Maid	Juice Orange	5154426	32	200 ML	\$13.35	\$13.75	\$0.40	3.0%
Minute Maid	Juice Apple 100%	5143058	32	200 ML	\$13.35	\$13.75	\$0.40	3.0%

Burnbrae Liquid Eggs

Dramatic increases in feed for the hens, packaging costs and fuel have led to the rise in Egg Farmers of Canada set pricing. This pricing will be in place from Jan 1, 2022, until March 31, 2022.

Item No.	Brand	Item Description	Pack	Size	Q4 2021	Q1 2022	Increase \$\$	Increase %
2677714	Prestige	Eggs Liquid Whole Ultra	12	1 KG	\$49.17	\$50.80	\$1.64	3.3%
0471151	Nature Egg	Eggs Liquid Ultra Plus Fresh	12	1 KG	\$49.17	\$50.80	\$1.64	3.3%

4385906	Prestige	Eggs Liquid Whole Ultra with Calcium	2	10 KG	\$79.66	\$82.39	\$2.74	3.4%
5228053	Prestige	Eggs Whole Ultra Plus	2	10 KG	\$79.66	\$82.39	\$2.74	3.4%
2676401	Prestige	Eggs Scrambler Blend Frozen	6	2 KG	\$48.48	\$50.12	\$1.64	3.4%
3269671	Burnbrae	Eggs Scrambled Blend Deluxe Frozen	6	2 KG	\$48.45	\$50.12	\$1.67	3.4%



Reser's Yukon Gold Mashed Potatoes

This pricing will be in place from Jan1, 2022, until Dec 31, 2022.

Brand	Description	Item Number	Pack	Size	Price Until Dec 31, 2021	Price Beginning Jan 1, 2022	Increase per Case	Increase %
Resers	Potato Mashed Yukon Gold 100% Natural	7045287	4	5 LB	\$32.70	\$33.50	\$0.80	2.5%

BakeMark Fruit Toppings

This pricing will be in place from Jan1, 2022, until June 30, 2022.

Brand	Description	Item Number	Pack	Size	Price Until Dec 31, 2021	Price Beginning Jan 1, 2022	Increase per Case	Increase %
Bakemark	Topping Strawberry Breakfast	5543135	1	7 KG	\$40.81	\$41.95	\$1.14	2.8%
Bakemark	Topping Blueberry Breakfast	5542046	1	7 KG	\$40.81	\$41.95	\$1.14	2.8%

Pepsi

Pricing of transportation, packaging and commodities have resulted in Pepsi announcing a price of 2% on all products. This pricing will be in place from Jan1, 2022, until May 31, 2022.

Package Details	Pricing Until Dec 31, 2021	Price per fl. oz.	Pricing Jan 1, 2022 to May 31, 2022	Increase \$\$	Increase %	Price per fl. oz.
Fountain						
Pepsi - 20 L	\$51.87	\$0.0123	\$52.90	\$1.03	2%	\$0.0125
Diet Pepsi, Diet Flavours & Other Flavours - 12 L	\$32.13	\$0.0127	\$32.77	\$0.64	2%	\$0.0129
Lipton Iced Tea & Lemonade - 12 L	\$54.37	\$0.0215	\$55.46	\$1.09	2%	\$0.0219

Bar Gun Clamato Juice

Motts Clamato BIB 12L	\$107.38	\$0.085	\$109.53	\$2.15	2%	\$0.086
		Price per				Price per
CSD & NCB Lipton						
591ml CSD/NCB Lipton PET; All Brands - 24 Pack	\$36.69	\$1.529	\$37.42	\$0.73	2%	\$1.559
1L CSD/NCB Lipton PET; All Brands - 15 Pack	\$27.52	\$1.835	\$28.07	\$0.55	2%	\$1.871
2L CSD/NCB Lipton PET; All Brands - 8 Pack	\$16.77	\$2.096	\$17.11	\$0.34	2%	\$2.139
355ml 12pk CSD/NCB Lipton; All Brands	\$6.80	\$0.567	\$6.94	\$0.14	2%	\$0.578
355ml 24pk CSD/NCB Lipton; All Brands	\$13.57	\$0.565	\$13.84	\$0.27	2%	\$0.577
Water						
591ml Aquafina 24pk	\$20.78	\$0.866	\$21.20	\$0.42	2%	\$0.883
591ml Aquafina Plus 12pk	\$23.53	\$1.961	\$24.00	\$0.47	2%	\$2.000
1L Aquafina 15pk	\$21.41	\$1.427	\$21.84	\$0.43	2%	\$1.456
1.5L Aquafina 12pk	\$22.31	\$1.859	\$22.76	\$0.45	2%	\$1.896
Bubly Sparkling Water						
355ml 12pk All Flavours	\$6.56	\$0.547	\$6.69	\$0.13	2%	\$0.558
Juice & Tea						
450ml 12pk Dole/Ocean Spray	\$16.56	\$1.380	\$16.89	\$0.33	2%	\$1.408
547ml 12pk Lipton Pure Leaf	\$25.63	\$2.136	\$26.14	\$0.51	2%	\$2.178
Iced Coffee						
405ml 12pk Starbucks Frappuccino	\$29.05	\$2.421	\$29.63	\$0.58	2%	\$2.469
444ml 12pk Starbucks	\$29.05	\$2.421	\$29.63	\$0.58	2%	\$2.469
Sport & Energy						
591ml 12pk Gatorade/G2	\$17.80	\$1.483	\$18.16	\$0.36	2%	\$1.513
710ml 24pk Gatorade/G2	\$48.18	\$2.008	\$49.14	\$0.96	2%	\$2.048
Other						
CO2 Tank	\$23.38		\$23.85	\$0.47	2%	
Pepsi Fountain Cup 1200 x 21Oz	\$71.65	\$0.060	\$73.08	\$1.43	2%	\$0.061
Pepsi Lid 2400 x 12/16/21/24Oz	\$71.65	\$0.030	\$73.08	\$1.43	2%	\$0.030

Unilever Dressings and Gravies – effective Feb 1, 2022

Pricing of transportation, packaging and commodities have resulted in Unilever announcing price increases to their dressing and gravy lines effective February 1, 2022. We have worked with Unilever to stage this price increase over two stages to alter our menu pricing better. These products on our National Order Guide were impacted by the increase.

Product Description	Sysco Code	Price to Jan 31, 2022	Price Beginning Feb 1, 2022	Increase \$\$	Increase %%	Price Beginning May 1, 2022	Increase \$\$	Increase %%
Lemon Zaatar	5380213	\$46.74	\$49.19	\$2.45	5.2%	\$51.64	\$2.45	5.0%
Instant Beef Gravy 6x377g	5321678	\$35.92	\$37.68	\$1.77	4.9%	\$39.46	\$1.78	4.7%
Au Jus Gravy 12x121GR	2384840	\$28.43	\$31.97	\$3.54	12.5%	\$31.97	\$0.00	0.0%
Turkey Gravy 6x475GR	2386357	\$37.84	\$39.61	\$1.77	4.7%	\$41.39	\$1.78	4.5%

Campbell Pricing – effective Feb 1, 2022

Pricing of transportation, packaging and commodities have resulted in Campbell announcing a 3% price increase effective January 1, 2022. Campbell has agreed to stage this price increase over two stages to allow better us to alter our menu pricing.

Signature Pouch Soups

Sysco Code	DESCRIPTION	Pack	Size	Price until Jan 31, 2022	Price beginning Feb 1, 2022	Increase \$\$	Price beginning May 1, 2022	Increase \$\$
4935864	Beef Pot Roast	4	4 lbs	\$43.92	\$43.92		\$45.23	\$1.31
4864028	Broccoli Cheddar	4	4 lbs	\$38.63	\$38.63		\$39.79	\$1.16
1678950	Chicken Corn Chowder w/Sweet Peppers	4	4 lbs	\$37.15	\$37.15		\$38.27	\$1.12
5464082	Chicken Tortilla	4	4 lbs	\$33.77	\$33.77		\$34.77	\$1.01
2365052	Harvest Butternut Squash	4	4 lbs	\$37.84	\$37.84		\$38.98	\$1.14
4655025	Hearty Beef Chili with Beans	4	4 lbs	\$62.63	\$62.63		\$64.50	\$1.88
1678891	Loaded Baked Potato	4	4 lbs	\$33.20	\$33.20		\$34.20	\$1.00
1678917	Roasted Chicken Noodle w/Herbs	4	4 lbs	\$29.43	\$29.43		\$30.30	\$0.88
4935884	Sautéed Mushroom and Onion Bisque	4	4 lbs	\$41.79	\$41.79		\$43.05	\$1.26
2365098	Southwestern Vegetarian Chili	4	4 lbs	\$37.11	\$37.11		\$38.22	\$1.12
1678947	Tomato Bisque with Basil	4	4 lbs	\$35.20	\$35.20		\$36.25	\$1.05
2064008	Vegan Vegetable	4	4 lbs	\$29.43	\$29.43		\$30.30	\$0.88

Verve Pouch Soups

Sysco Code	DESCRIPTION	Pack	Size	Price until Jan 31, 2022	Price beginning Feb 1, 2022	Increase \$\$	Price beginning May 1, 2022	Increase \$\$
5492695	Bombay Butter Chicken Soup	4	4 lbs	\$54.13	\$54.13		\$55.76	\$1.63
4828137	Carrot, Parsnip Bisque with Ginger	4	4 lbs	\$45.96	\$45.96		\$47.34	\$1.38
5043908	Creamy Coconut Chicken	4	4 lbs	\$56.88	\$56.88		\$58.58	\$1.70
5548518	Green Thai-Style Curry Chicken	4	4 lbs	\$60.59	\$60.59		\$62.41	\$1.82
3179000	Kickin' Crab & Sweet Corn Chowder	4	4 lbs	\$63.39	\$63.39		\$65.28	\$1.90
4658433	Lobster Bisque	4	4 lbs	\$65.62	\$65.62		\$67.58	\$1.96
5042581	Moroccan Style Nine Vegetable Soup	4	4 lbs	\$52.23	\$52.23		\$53.79	\$1.56
5207216	Roasted Poblano & White Cheddar with Tomatillos	4	4 lbs	\$62.16	\$62.16		\$64.03	\$1.87
4678292	Tomato Roasted Red Pepper Bisque	4	4 lbs	\$53.67	\$53.67		\$55.28	\$1.61
4424574	Tomato Roasted Red Pepper Bisque with Gouda	4	4 lbs	\$57.99	\$57.99		\$59.73	\$1.74
5208119	Wicked Thai-Style Soup with Chicken	4	4 lbs	\$55.76	\$55.76		\$57.43	\$1.67
5548506	Zuppa Alla Bolognese w/Sweet Peppers	4	4 lbs	\$59.97	\$59.97		\$61.77	\$1.80

Frozen Condensed Soups

Sysco Code	DESCRIPTION	Pack	Size	Price until Jan 31, 2022	Price beginning Feb 1, 2022	Increase \$\$	Price beginning May 1, 2022	Increase \$\$
2417467	Boston Clam Chowder	3	4 lbs.	\$43.68	\$43.68		\$45.86	\$2.18
2436046	Broccoli & Cheese	3	4 lbs.	\$49.83	\$49.83		\$52.34	\$2.51
9694506	Butternut Squash	3	4 lbs.	\$43.71	\$43.71		\$45.90	\$2.18
2416238	Cauliflower and Cheese	3	4 lbs.	\$49.05	\$49.05		\$51.49	\$2.44
7476146	Chicken Cheddar Broccoli Chowder	3	4 lbs.	\$53.48	\$53.48		\$56.15	\$2.67

2412807	Chicken Corn Chowder	3	4 lbs.	\$44.59	\$44.59		\$46.84	\$2.25
8682478	Chicken Noodle	3	4 lbs.	\$33.40	\$33.40		\$35.06	\$1.66
2403095	Chicken w/White & Wild Rice	3	4 lbs.	\$42.64	\$42.64		\$44.79	\$2.15
2402337	Classic Chicken Noodle	3	4 lbs.	\$38.21	\$38.21		\$40.13	\$1.92
2412831	Country Vegetable	3	4 lbs.	\$38.67	\$38.67		\$40.59	\$1.92
0420935	Cream of Asparagus	3	4 lbs.	\$49.83	\$49.83		\$52.34	\$2.51
2402345	Cream of Chicken	3	4 lbs.	\$42.09	\$42.09		\$44.20	\$2.12
2417509	Cream of Leek and Potato	3	4 lbs.	\$43.71	\$43.71		\$45.90	\$2.18
8126567	Cream of Mushroom	3	4 lbs.	\$47.13	\$47.13		\$49.48	\$2.34
0480780	Cream of Potato w/ Bacon	3	4 lbs.	\$39.78	\$39.78		\$41.76	\$1.99
2868404	Cream of Spinach	3	4 lbs.	\$38.96	\$38.96		\$40.92	\$1.95
0420984	Creamy Garden Broccoli	3	4 lbs.	\$43.71	\$43.71		\$45.90	\$2.18
5227135	Creamy Garden Cauliflower	3	4 lbs.	\$43.71	\$43.71		\$45.90	\$2.18
4979318	Creamy Garden Vegetable	3	4 lbs.	\$43.71	\$43.71		\$45.90	\$2.18
4979419	Creamy Tomato Basil Bisque	3	4 lbs.	\$39.81	\$39.81		\$41.79	\$1.99
2416808	Creamy Turkey Vegetable	3	4 lbs.	\$46.06	\$46.06		\$48.37	\$2.31
0420927	Creole Chicken Gumbo (Gluten-Free)	3	4 lbs.	\$39.35	\$39.35		\$41.31	\$1.95
0173138	French Onion	3	4 lbs.	\$38.67	\$38.67		\$40.59	\$1.92
0751404	Golden Autumn Carrot	3	4 lbs.	\$38.96	\$38.96		\$40.92	\$1.95
3222601	Golden Broccoli & Cheese (Gluten-Free)	3	4 lbs.	\$48.11	\$48.11		\$50.52	\$2.41
8126849	Heartland Bean Medley	3	4 lbs.	\$39.35	\$39.35		\$41.31	\$1.95
2412575	Hearty Vegetables and Beef	3	4 lbs.	\$40.33	\$40.33		\$42.35	\$2.02
0420976	Homestyle Minestrone	3	4 lbs.	\$40.92	\$40.92		\$42.97	\$2.05
4659365	Italian Wedding	3	4 lbs.	\$38.96	\$38.96		\$40.92	\$1.95
6529242	Market Vegetable with Barley	3	4 lbs.	\$39.32	\$39.32		\$41.27	\$1.95
7080198	Mediterranean Vegetable	3	4 lbs.	\$38.96	\$38.96		\$40.92	\$1.95
8770257	Mexicali Tortilla	3	4 lbs.	\$44.24	\$44.24		\$46.45	\$2.21
8079451	Minestrone	3	4 lbs.	\$38.96	\$38.96		\$40.92	\$1.95
4809673	North Atlantic Clam Chowder	3	4 lbs.	\$43.58	\$43.58		\$45.77	\$2.18
2412773	Pasta Fagioli	3	4 lbs.	\$43.71	\$43.71		\$45.90	\$2.18
2081206	Split Pea with Ham (Gluten-Free)	3	4 lbs.	\$40.95	\$40.95		\$43.00	\$2.05
0198293	Sweet Potato Bisque	3	4 lbs.	\$46.42	\$46.42		\$48.73	\$2.31
5602388	Tomato Bisque	3	4 lbs.	\$36.39	\$36.39		\$38.21	\$1.82
8126963	Tomato Garden Vegetable w/Rotini	3	4 lbs.	\$37.50	\$37.50		\$39.39	\$1.89
8126971	Tomato Ravioli	3	4 lbs.	\$42.64	\$42.64		\$44.79	\$2.15
8126773	Tomato Tortellini	3	4 lbs.	\$42.45	\$42.45		\$44.56	\$2.12
2412765	Vegetable Beef w/Barley	3	4 lbs.	\$39.78	\$39.78		\$41.76	\$1.99
8126930	Vegetarian Vegetable (Gluten-Free)	3	4 lbs.	\$38.67	\$38.67		\$40.59	\$1.92

Pace Salsa

Sysco Code	DESCRIPTION	Pack	Size	Price until Jan 31, 2022	Price beginning Feb 1, 2022	Increase \$\$	Price beginning May 1, 2022	Increase \$\$
0478372	Chunky Salsa Medium 2 Pack	2	130 fl. oz.	\$38.50	\$38.50		\$39.65	\$1.15

0478398	Chunky Salsa Mild 2 Pack	2	130 fl. oz.	\$38.50	\$38.50		\$39.65	\$1.15
2440220	Chunky Salsa Medium 4 Pack	4	130 fl. oz.	\$74.26	\$74.26		\$76.47	\$2.21
2439784	Chunky Salsa Mild 4 Pack	4	130 fl. oz.	\$74.26	\$74.26		\$76.47	\$2.21

Entrees

Sysco Code	DESCRIPTION	Pack	Size	Price until Jan 31, 2022	Price beginning Feb 1, 2022	Increase \$\$	Price beginning May 1, 2022	Increase \$\$
0312439	Deluxe Macaroni & Cheese	4	5 lbs	\$53.25	\$55.90	\$2.65	\$55.90	
3083599	Garden Vegetable Lasagna	4	5.75 lbs	\$85.58	\$88.15	\$2.56	\$88.15	
5437450	Lasagna Classico w/Meat	4	6 lbs	\$97.35	\$100.25	\$2.91	\$100.25	
7427916	Mac 'n Beef	4	4 lbs	\$49.13	\$54.03	\$4.90	\$54.03	
4965463	Shepherd's Pie	4	5 lbs.	\$78.29	\$86.11	\$7.81	\$86.11	
2416683	Stuffed Cabbage Rolls	4	5.5 lbs	\$99.52	\$102.51	\$2.99	\$102.51	
8681686	Stuffed Green Peppers	4	5 lbs	\$101.82	\$104.85	\$3.04	\$104.85	
5190220	Whole Wheat Vegetable Lasagna	4	5.5 lbs	\$96.48	\$99.39	\$2.91	\$99.39	
5539360	White Cheddar Macaroni and Cheese	4	4 lbs	\$54.24	\$54.24		\$54.24	
0311597	Beef Stew	3	4 lbs	\$41.47	\$45.60	\$4.13	\$45.60	
2412617	Hearty Chicken & Vegetables	3	4 lbs	\$41.34	\$43.42	\$2.08	\$43.42	
4666634	Klondike Chili	3	4 lbs	\$39.06	\$40.23	\$1.17	\$40.23	
2416980	Mac and Cheese	3	4 lbs	\$33.82	\$35.51	\$1.69	\$35.51	
2416659	Vegetable Chili	3	4 lbs	\$27.86	\$28.71	\$0.85	\$28.71	

Please do not hesitate to contact us directly should you have any questions or concerns at
 John jarthurs@smittys.ca or 403-930-8745.
 Darryl dvivian@smittys.ca or 403-930-8747.

Yours truly,

SMITTY'S CANADA INC.

John Arthurs

John Arthurs
 Purchaser

Darryl Vivian

Darryl Vivian
 Purchaser