



**SMITTY'S CANADA INC.**  
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**BULLETIN #161/21**

DATE: October 28, 2021  
 TO: All Franchisees and Corporate Managers  
 FROM: John Arthurs & Darryl Vivian  
 RE: **Purchasing Updates – Alfredo Sauce SKU Change; Supply Chain Issues – Salsa; Supply Chain Issues – Churned Honey Packets; Supply Chain Issues – Hollandaise Sauce Mix; Turkey; WOW Factor! Seasonal Desserts**

Hello Everyone,

**Alfredo Sauce SKU Change**

We have worked with Delmare to reduce the size of the fresh Alfredo Sauce being used as part of the Fall Promotion. We have shifted from a 4 x 2 KG case to a 3 x 2 KG case. Our cost per KG will remain the same.

Sysco Code	Pack	Size	Brand	Description
5565369	3	2 KG	Delmare	Sauce Alfredo

Each Restaurant will be receiving 4 cases of Alfredo Sauce.

**Salsa**

In Bulletin 143/21 we shared Campbell was reacting to a labour shortage by discontinuing their Food Service Pace Salsa production and redirecting this staff to soup production during their buy winter months. We identified the Casa Solana brand Salsa as a substitute product.

This week Campbell announced the temporary discontinuation of the Casa Solana brand Salsa for the same reasons. There is still stock of Pace and Casa Solana Salsas in your OPCOs. We recommend you review your inventory and make additional purchases before this supply runs out.

Sysco Code	Pack	Size	Brand	Description
2439784	4	3.7 LT	Pace	Sauce Salsa Mild Chunky
2440220	4	3.7 LT	Pace	Sauce Salsa Medium Chunky
0364539	4	3.75 L	Pace	Sauce Salsa Picante Medium
3902422	2	3.7 LT	Casa Solana	Sauce Salsa Mild Chunky
3902418	2	3.7 LT	Casa Solana	Sauce Salsa Medium Chunky

We are testing alternative Salsas next week and will inform you of our finds.

## Churned Honey Packets

Kraft has announced they are temporarily discontinuing the production of their Churned Honey Packets. Their Liquid Honey Packets continue to be available. Price for both products is the same. All Sysco OPCOs have stock of the Liquid Honey.

Sysco Code	Pack	Size	Brand	Description	Price
4000180	200	21 GR	Kraft	Honey Packet Churned	\$58.18
4000141	200	21 GR	Kraft	Honey Packet Liquid	\$58.18

## Hollandaise Sauce Mix

Ludains is having challenges sourcing one of the ingredients for the Hollandaise Sauce Mix included on the National Order Guide. We are recommending using the Trio brand Hollandaise Sauce Mix as a substitute if your OPCO is in a back-order situation.

Sysco Code	Pack	Size	Brand	Description	Average \$ per Litre
3024201	8	440 GR	Trio	Sauce Hollandaise Deluxe	\$6.439
5376902	1	950 GR	Luda Inspiration	Sauce Mix Hollandaise Instant Gluten-Free	\$5.484
5368687	6	950 GR	Luda Inspiration	Sauce Mix Hollandaise Instant Gluten-Free	\$4.897

The Trio sauce requires the addition of melted butter. The butter's cost is included in the Average Cost per litre calculation above. Please see the package for the recipe.

Ludains apologizes for the inconvenience their supply chain issue is causing.

## Turkey

We have renewed our turkey agreement for another year, there is a slight pricing increased due to current market conditions, increased feed etc. Contract term is Nov 1, 2021, to October 31, 2022.

Sysco Code	Pack	Size	Brand	Description	Price Until Oct 31	Price Starting Nov 1
2727584	2	4 KG	Cuddy	Turkey Breast Raw No Salt Added	\$12.52/kg	\$13.18/kg

## WOW Factor! Seasonal Desserts

Our dessert partner WOW Factor! has shared their seasonal dessert offerings.

They have requested you pre-order these desserts by filling out their order form and sending it to your Sysco Account Executive before December 1, 2021. Because of the ongoing supply chain issues with WOW Factor!'s suppliers, many of these products will be available in limited numbers and on a first come first serve basis. Orders will take approximately 10 days to arrive.

Pricing varies by OPCO, please contact your Sysco Account Executive for pricing information.

Samples are available for your local WOW Factor! Rep.

Please see the attached order form.

Please do not hesitate to contact us directly should you have any questions or concerns at  
John [jarthurs@smittys.ca](mailto:jarthurs@smittys.ca) or 403-930-8745.  
Darryl [dvivian@smittys.ca](mailto:dvivian@smittys.ca) or 403-930-8747.

Yours truly,

SMITTY'S CANADA INC.

*John Arthurs*

John Arthurs  
Purchaser

*Darryl Vivian*

Darryl Vivian  
Purchaser

# WOW Factor! Seasonal Desserts Order Form

## Seasonal DESSERTS!

(416) 674.0606 or toll free 1.800.604.CAKE (2253)

All orders must be submitted to SYSCO prior to **December 1, 2021**.  
Product will be shipped to the customer within 10 days.



**FESTIVE SUGAR CREAM YULE LOG**

#5501204 / \_\_\_\_\_  
Classic Vanilla cake and cream fudge furled together and garnished with exquisite vanilla mouseline and caramel dollops. UN CUT (suggested 14 portions / log) 14 x 86g  
6 logs/case • Quantity: \_\_\_\_\_



**NEW! FESTIVE SWEET & SALTY CHOCOLATE YULE LOG**

#5560562 / \_\_\_\_\_  
A roulade of chocolate sponge cake filled with whipped milk chocolate ganache featuring salted caramel crisps and salted dulce de leche caramel. UN CUT (suggested 14 portions / log) 14 x 86g  
6 logs/case • Quantity: \_\_\_\_\_



**WHITE CHOCOLATE & CRANBERRY YULE LOG**

#4486017 / \_\_\_\_\_  
Delicious white chocolate mousse with a generous cranberry center, on a dense vanilla biscuit. Decorated with white and dark chocolate. 25 x 65 g  
Quantity: \_\_\_\_\_



**CHOCOLATE YULE LOG**

#1144609 / \_\_\_\_\_  
Royal chocolate mousse on a moist chocolate genoise cake with chocolate raspberry mousse filling. Coated in a rich chocolate shell and drizzled with white frosting. 25 x 70 g  
Quantity: \_\_\_\_\_



**CHOCOLATE CARAMEL CHRISTMAS TREE**

#2441659 / \_\_\_\_\_  
Succulent dark chocolate mousse with a caramel center and chocolate genoise base, wrapped in delicious chocolate. 24 x 85 g  
Quantity: \_\_\_\_\_



**NEW! BUTTERED RUM CARAMEL EGGNOG CHEESECAKE**

#5560574 / \_\_\_\_\_  
A ginger-spiced graham base stacked with a layer of caramel custard, followed by a thick 'n creamy rum & homemade eggnog cheesecake layer. Topped with eggnog mousse, white chocolate shavings, and homemade caramel-rum drizzle. 16 cut (2 x 10") • Quantity: \_\_\_\_\_



**WHITE CHOCOLATE GIFT BOX**

#5264656 / \_\_\_\_\_  
An overlapping of vanilla cream and smooth vanilla cake, coated with crunchy white chocolate. Finished with décor. 28 x 55 g  
Quantity: \_\_\_\_\_



**CHOCOLATE CHRISTMAS GIFT**

#4485999 / \_\_\_\_\_  
Overlapping layers of chocolate cream and smooth chocolate cake. Coated with shell of chocolate and finished with unique festive décor. 28 x 55 g  
Quantity: \_\_\_\_\_



**CANDY CANE MOUSSE (GLUTEN-FREE)**

#5264860 / \_\_\_\_\_  
Refreshing, minty candy cane mousse on top of a gluten-free chocolate brownie. Capped with dark chocolate glaze and festive red drizzle. 30 x 121 g • Quantity: \_\_\_\_\_



**HARVEST PUMPKIN CHEESECAKE**

#0751374 / \_\_\_\_\_  
Creamy pumpkin spice cheesecake, caramel-enhanced mousse, moist ginger spice cake cubes, white chocolate shavings & caramel drizzle. 16 cut (2 x 10") • Quantity: \_\_\_\_\_



**WARM GINGER CARAMEL SPICE CAKE**

#7902238 / \_\_\_\_\_  
A moist, individual ginger spice cake loaded with diced apples and our secret ingredient. Topped with homemade caramel sauce. Serve warm. 24 x 175 g • Quantity: \_\_\_\_\_



CUSTOMER # \_\_\_\_\_ CUSTOMER NAME \_\_\_\_\_

DATE REQUIRED \_\_\_\_\_

**WOWFACTORDSSERTS.COM**

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