



SMITTY'S CANADA INC.

#500, 501 – 18TH AVENUE SW
CALGARY, ALBERTA, CANADA T2S 0C7
TEL: (403) 229-3838 FAX: (844) 274-4056 www.smittys.ca

BULLETIN #127/21

DATE: August 26, 2021
TO: All Franchisees and Corporate Managers
FROM: Darryl Vivian & John Arthurs
RE: **Purchasing Updates – Frozen Spinach Dip; McCain Update; Chicken Wing Update; Gluten Sensitive Pancake Mix; Contract Renewals; Did you know? –Diced Avocados**

Hello Everyone,

Here is this week’s purchasing Update.

Frozen Spinach Dip

When we set up our agreement with Delmare to supply our Spinach Dip base, we knew shelf life of the fresh product could be an issue. Part of the solution is the ability to have the product converted from a fresh product to a frozen product at Sysco. The Sysco SKU changes when the dip is frozen. The price stays the same.

Description	Location	Pack	Size	Sysco Code	Shelf Life
Dip Spinach & Artichoke	Cooler	3	2 KG	8306346	50 Days
Dip Spinach & Artichoke	Freezer	3	2 KG	4425819	180 Days

Frozen Spinach Dip will take up to 48 hours to defrost in your cooler.

The Frozen Shelf-Life Extension requires stores to:

- Keep the unopened product frozen at ≤ -18°C inside freezer.
- Thaw under refrigeration temperature (≤4°C).
- Once thawed keep under refrigeration temperature (≤4°C) and use within 3 days.
- Prior use, mix well with spatula.

McCain Update

Our partners at McCain are beginning to get out of the supply challenges they have been facing.

- Smitty’s brand Fries were produced earlier this week. Your OPCO has placed an order for them, and you will see them return to regularly stocked shortly. Next production run is scheduled for September 4.
- Smitty’s brand Diced Hash Browns continue to be regularly produced. Next production run is scheduled for September 10.

- McCain Panko Breaded Onion Rings are scheduled for production on September 13, once McCain receives all of the ingredients for this product. Supply will continue to be an issue.

Chicken Wing Update

Our partners at Reuven are having challenges with shipping containers arriving on time. Some OPCOs are low on stock or running out. Product is scheduled to arrive on August 27th, so if everything goes good product should be available in all D.C.'s shortly there after.

- In the meantime, Sysco has been authorized to substitute 4111557 which was our old wing.

Contract Renewals

Here is the list of agreement the team will be working to renew in the next 180 days:

Vendor	Products	Contract Expiry Date
Cardinal Meats	Burgers	April 30, 2022
National Checking	Till Rolls	June 30, 2021
Arytza (Gourmet Baker)	Bakery	December 31, 2021
BakeMark Canada	Fruit Toppings	December 31, 2021
Basic American	Potatoes	December 31, 2021
Campbell	Soups, Pace Salsa	December 31, 2021
Canada Dry Mott's Inc	Clamato Juice	December 31, 2021
Chapman's	Ice Cream	December 31, 2021
Dr Oetker	Kids Pizza	December 31, 2021
Ecolab Co.	Equipment and Chemicals for Dishwashing/Cleaning	December 31, 2021
ED Smith	Sauces; No Sugar Syrup	December 31, 2021
Gator Pears	Frozen Avocados	December 31, 2021
Griffith Laboratories	Smitty's Mixes - Pancake; Chicken Coater	December 31, 2021
Heritage Frozen Foods	Cheemo Perogies	December 31, 2021
High Liner	Seafood	December 31, 2021
JD Sweid Foods	Chicken	December 31, 2021
Kraft Heinz Canada	Table Spreads; Dressings; Sauces; Cream Cheese	December 31, 2021
Maple Leaf	Veal; Back Bacon; Dino Nuggets	December 31, 2021
Mondelez Canada Inc	Oreo Cookies; Crackers	December 31, 2021
Montpak International	Veal	December 31, 2021
Reser Foodservice	Mashed Potatoes	December 31, 2021
Rich Products	Frozen Bread; On Top Topping	December 31, 2021
Sara Lee	Pies	December 31, 2021
Sunrich	Cut Fruit	December 31, 2021
Trident Seafoods	Salmon	December 31, 2021
Wow Factor Desserts	Desserts	December 31, 2021
Aliments ED Foods	Hollandaise; Au Jus	March 31, 2022
W.T. Lynch Foods	Smitty's brand Syrup	March 31, 2022

Any feedback you can supply us about these vendors or the products you are using is appreciated.

Did you know? –Diced Avocados 5517216

Hass avocados are peeled and pitted and made into natural shaped chunks. All the chunks are coated with a Vitamin C, Citric and Ascorbic Acid bath. This allows the product to stay fresh and green longer once exposed to air. The chunks are then Individually Quick Frozen. As a result, all the frozen chunks will come loose inside the bag and not stay frozen clumped together, again resulting in 100% yield.



NO additives, fillers or food colorings are used. The diced avocados are allergens free, GMO free, Gluten free, Vegetarian/Vegan OK, Transfat free, and Kosher.

On the Fall Menu, all of items using Avocado use a Smashed Avocado. With the prep recipe, you prep and portion an entire bag of avocados. Keep the 1/9 pan portions you will use in the next four days in the cooler and freeze the remainder. This will eliminate the risk of the avocados oxidizing. Our goal with this product is to reduce the stress on the kitchen of dealing with the fresh or individually packaged avocado halves during peak periods while providing a great tasting clean labeled, lower cost alternative with zero waste.

Recipe - Smashed Avocado	
Ingredients	Quantity
Diced frozen avocado	1 bag
Canola oil	2 fl oz
Steps: <ol style="list-style-type: none">Mix all ingredients in a large mixing bowl with gloved hands, making sure to crush the Avocado wellTransfer to 1/9 pans, wrap, label, and date	
Key Quality points- **When wrapping this insert, place one piece of plastic wrap tight against the product in the insert and wrap another piece over the top of the insert. Keeping oxygen away from this product prolongs its shelf life.	

Yield, 2 x 1/9 pan
Shelf life four days

Please do not hesitate to contact me directly should you have any questions or concerns at
Darryl dvivian@smittys.ca or 403-930-8747.
John jarthurs@smittys.ca or 403-930-8745.

Yours truly,

SMITTY'S CANADA INC.

Darryl Vivian
Purchaser

John Arthurs
Purchaser